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cedricmillar.com



A WORD FROM OUR PRESIDENT & CEO



"SOLVING SUPPLY CHAIN CHALLENGES IS WHAT WE KNOW - AND WHAT WE DO BEST" My co-founder and I established Cedric Millar to answer the need for a **Canadianbased solution provider** that optimizes, supports, and manages supply chains for shippers and manufacturers.

Each of our solutions combine years of experience in this industry, with a trusted and innovative approach. Our goal is to develop and execute unique, quality solutions that result in **improved service**, **increased profits**, **and sustainable business growth**.

We accomplished this by focusing on what's most important to our customers. This allows us to develop **customized solutions that involve only the very best people**, **processes, technology**, and resulting business intelligence. Our team is committed to a culture of ongoing learning and continuous improvement, enabling us to evolve with our customers. We are always looking to discover new and innovative ways to support their businesses.

When you work with Cedric Millar, you get more than a service provider - you get a long-term strategic partner whose goal is to **help you reach your business objectives**.



Brian Ware President & CEO Cedric Millar Integration Solutions

ABOUT CEDRIC MILLAR

Cedric Millar is the culmination of decades of experience, a tradition of service, and new, innovative methods of **solving even the most complex supply chain issues**. Our team is dedicated to combining best-in-class suppliers with cutting edge technology to create **solutions that drive improved service and process performance efficiency.**

Our fully collaborative process ensures that we understand your objectives. Our tradition of adapting and scaling cost-effective solutions for different verticals, companies, complexities, and scopes give us the ability to **optimize virtually every model of supply chain imaginable**.

WE BELIEVE IN THE POWER OF SUPPLY CHAIN MANAGEMENT TO TRANSFORM BUSINESSES FOR THE BETTER



OUR STRATEGIC INNOVATORS

The entire Cedric Millar team is dedicated to treating clients, suppliers, and colleagues with honesty, integrity, dignity and respect. We're also committed to creating a culture of continuous improvement with our suppliers, clients, and in our own space - and having fun while doing it.



DOUG TOZER Founding Partner



BRIAN WARE President & CEO OUR FOUNDERS BRING DECADES OF CANADIAN SUPPLY CHAIN EXPERTISE TO CEDRIC MILLAR. RESULTING IN THE PREMIER GO-TO PROVIDER FOR ANY SUPPLY CHAIN NEEDS.



INTEGRATED SUPPORT FOR YOUR SUPPLY CHAIN

OPTIMIZING YOUR SUPPLY CHAIN WITH THE VERY BEST PEOPLE, PROCESS, AND TECHNOLOGY-ENABLED SOLUTIONS

Cedric Millar's supply chain solutions create value for your company with integrated, intelligent solutions that **consolidate every aspect of your supply chain**. Our customized and proprietary technology ensures that your supply chain **operates smoothly at all times**, from the warehouse to your products' destinations.

> THE RESULT IS A STREAMLINED SUPPLY CHAIN THAT IMPROVES SERVICE, ELIMINATES WASTE, REDUCES COSTS, AND INCREASES PROFITS FOR OUR CUSTOMERS.



With Cedric Millar, you get MORE THAN A SUPPLY CHAIN SOLUTION PROVIDER.

You also get a trusted partner committed to the **growth of your company** As a Cedric Millar strategic partner, you'll have access to the market's most reputable suppliers, giving you added flexibility and options, as well as significantly lower costs and improved service to your customers from our trusted approach.

4PL BENEFITS

- Streamlined supply chain solutions
- Enhanced visibility and control
- Improved agility and flexibility
- Cost savings and optimization



OUR SUITE OF SERVICES

Strategic Account Management

- Strategic Primary Point of Contact
- Project Leadership and Support
- Continuous Improvement Initiatives
- Facilitate Growth and Corporate Strategy
- Ensure Service Level Agreements Achieved/Exceeded

Freight Management

- Freight LogisticsManaged Operations
- Dedicated Solutions
- All modes/Equipm
- > Fleet Management

Technology & Integration

- Customized Solutions
- Omni-system Integration

Freight Audit (& Payment) Services

- Supply Chain Invoices all channels
- Financial Controls & Accrual Reporting
- Payment Visibility
- Discrepancy Reconciliation

Engineering & Analytics

- > Business Intelligence
- Project Consulting

- Network Design
- Performance Reporting



Lighthouse TMS

Ouest Driver Delivery App



Quality Pay Program



Beacon Analytics



OUR CREDO COMMITMENT TO QUALITY







Conduct ourselves by the highest ethical standards

Listen, learn, evolve

Embrace complexity



Drive performance



Challenge the status quo



Value people, building enduring relationships



Be "easy to do business with"



OUR TECHNOLOGY

Cedric Millar uses best-in-class technology to streamline supply chain processes, making your operations more efficient and your business more profitable.

Developed by Cedric Millar's I.T. team, our cutting-edge technology solutions are critical to **optimizing supply chains** with our customer's needs in mind.

Giving you complete visibility into your network, our technology integrates with many **CRM**, **ERP**, **telematics**, **financial**, **and customer service platforms** to help you stay productive and keep your customers happy. It also supports all transport modes, including **TL**, **LTL**, **courier**, **intermodal**, **and temperature-controlled**.





LIGHTHOUSE TMS "



ROUTE AND LOAD OPTIMIZATION

Maximize freight effectiveness through load building optimizations, scheduling, and route decision support for **least-cost shipping.**

INTEGRATED SOLUTION

TMS integrates with many platforms via RESTful API or EDI to eliminate manual processes and synchronize accounting data to any ERP platform, augmented with AI and machine learning for success.

DELIVERY VISIBILITY/ TRACK & TRACE

Provides visibility into the precise location of all shipped products, including load tracking, freight orders, document imaging, and reporting dashboards for customer insight.

BUSINESS INTELLIGENCE

Delivers real-time operational insights through reports and dashboards.





OPTIMIZING THE CUSTOMER DELIVERY EXPERIENCE

Our mobile app supports better management and tracking of drivers and equipment - making the delivery experience seamless for driver and customer.

- Improved service reliability & accountability
- Tracking of OS&Ds, product returns & RMA



HELPING TO STREAMLINE OPERATIONS

Manage your warehouse with real-time status updates and dock appointment data. Carriers are easily able to schedule pickup and delivery appointments online - receiving confirmation e-mails with appointment date, time, address, and check-in instructions.

- Improved visibility
- Lower freight costs
- Reduced workload for dock staff
- Bilingual tool
- Trigger notifications to carrier when trailer is empty
- Keep track of inspection status

THE QUALITY PAY PROGRAM

Quality Pay Program

Powered by CEDRIC MILLAR

The Quality Pay Program[™] is a best-in-class **invoice audit program** for all your freight and supply chain needs. Powered by Canada's leading 4PL Cedric Millar, The Quality Pay Program[™] eliminates the financial drain caused by most freight audit & pay processes, using automated processes powered by modern, robust technology.

The Quality Pay Program[™] serves every industry vertical, auditing invoices from providers of **transportation, warehousing, customs, and any other supply chain service** used by our clients.

BENEFITS & VALUES

- Increase payment timelines to carriers
- Reduced Cost
- Eliminate manual processes
- Business Intelligence Technology

- Reduce Administrative Costs
- Actionable Data
- Financial reporting
- Financial & Operational Business metrics



BEACON ANALYTICS TM

UTILIZE BEACON ANALYTICS TO REDUCE RESOURCES WASTED AND INCREASE TIME TO INSIGHTS

- Data Integration, Data Warehousing and Data Lakes
- Dashboards and Reporting
- Predictive and Prescriptive Analytics Applications
- Supply Chain Analytic Applications
- Financial and Operational Analytics
- Machine Learning Solutions
- Account Management for Setup and Support
- Exceptional Customer Service

BENEFITS OF BEACON ANALYTICS

• Multi-domain expertise and knowledge enables innovation in all phases of the supply chain.

Beacon Analytics

Powered by CEDRIC MILLAR

- Centralize your external and internal data for advanced insights.
- Gain insights into internal processes for continuous improvements.
- Ability to build a robust data factory, saving you time and money
- Track operational activities to find ways to optimize and reduce costs in your operation.
- Access to specialist skills such as network design, simulations, data science and machine learning.
- Beacon's flexible toolkit leverages the modern data stack and tailors solutions to your problems. No locked-in expensive platforms!



WHY WORK WITH US?





TESTIMONIALS

"Cedric Millar gets a 10 out of 10 as a partner and supplier"

- Director, Supply Chain, Canadian Division, Global CPG Manufacturer

"Professional service and ongoing dedication" - Vice President, US Manufacturer

"We now have the business intelligence and support necessary to drive continuous improvement"

- VP Operations, Canadian Manufacturer







CONTACT

Let us show you where you could be saving money in your supply chain. **With no obligation.**

Sign up for a Cedric Millar supply chain analysis to learn exactly where you can improve flow and eliminate waste from your supply chain.

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